



Would you like to have the whole world as your office?

Martin Bencher Shanghai, China is looking for an Export Manager.

Would you like to call Los Angeles in the morning and Copenhagen in the afternoon? Are you self-driven, highly motivated, dedicated, creative, willing to walk the extra mile and still never lose your smile? Then you are exactly the person we are looking for.

About the department

You will be a part of our Shanghai office in China and have daily correspondence with our other offices in Guangzhou, Qingdao, Tianjin, Taipei and overseas offices like the one in Aarhus (Head-office of Martin Bencher Group).

Martin Bencher Group totally has 150 employees in 28 different offices spread all over the world. As a part of our dedicated team you will get you own clients and have a team of 2-4 people under you.

The job

You will be working within all aspects of the forwarding industry including:

- Inquiries and quotations
- Sea-freight (FCL/LCL) both Import and Export. However mostly export shipments.
- Execution of both domestic and international transports, cross trades, import and export for FCL and project cargoes
- Domestic and International Trucking
- Responsible for invoicing and booking of respective invoices of our sub-contractors (profit/loss responsibility)
- Sales activities / customer visits
- Port and site surveys
- Travelling both locally as well as globally
- Procuring and evaluating offers from sub-contractors
- Customs clearance and issuance of respective documents



Your qualifications

- You are either educated in the field of forwarding/logistics and/or International business or you have at least 4 years working experience (FCL export shipments).
- You are responsible, hardworking and energetic
- You can work in a structured and organized way, but also keep an innovative mind
- You are not intimidated by stressful situations
- You are a team player, but can also carry out assignments independently
- You like to negotiate and to deliver results
- You are proficient in spoken and written English and Chinese.
- Knowledge of other languages is a benefit
- Interested in working with different cultures and work ethics

Martin Bencher offers

- A company culture we are proud of
- A young and dynamic team
- A company in constant development and growth
- Great amounts of freedom and responsibility
- A bonus system based on both your and Martin Bencher Shanghai's success

Travelling days are expected.

The position is available as of June, 2017, however if you will only be able to start later this year please do not hesitate to apply in anyway as you might be the perfect addition to our team.

Work Location: Shanghai, China

Application deadline: as soon as possible

You are welcome to send your application to:

CCO, China
Jonas Frank
Jonas.frank@martin-bencher.com